



Elevate your

FINTECH, INSURTECH AND REGTECH

startup quick, economically and more secure.

THE PROBLEM

01. NEEDS

Fintech startups typically need solutions in:

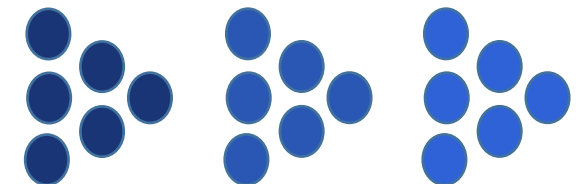
- **Backend**
- **Frontend**
- **Regulation**
- **Legal**
- **Compliance**
- **Payments and Security**

02. EXISTING SOLUTIONS

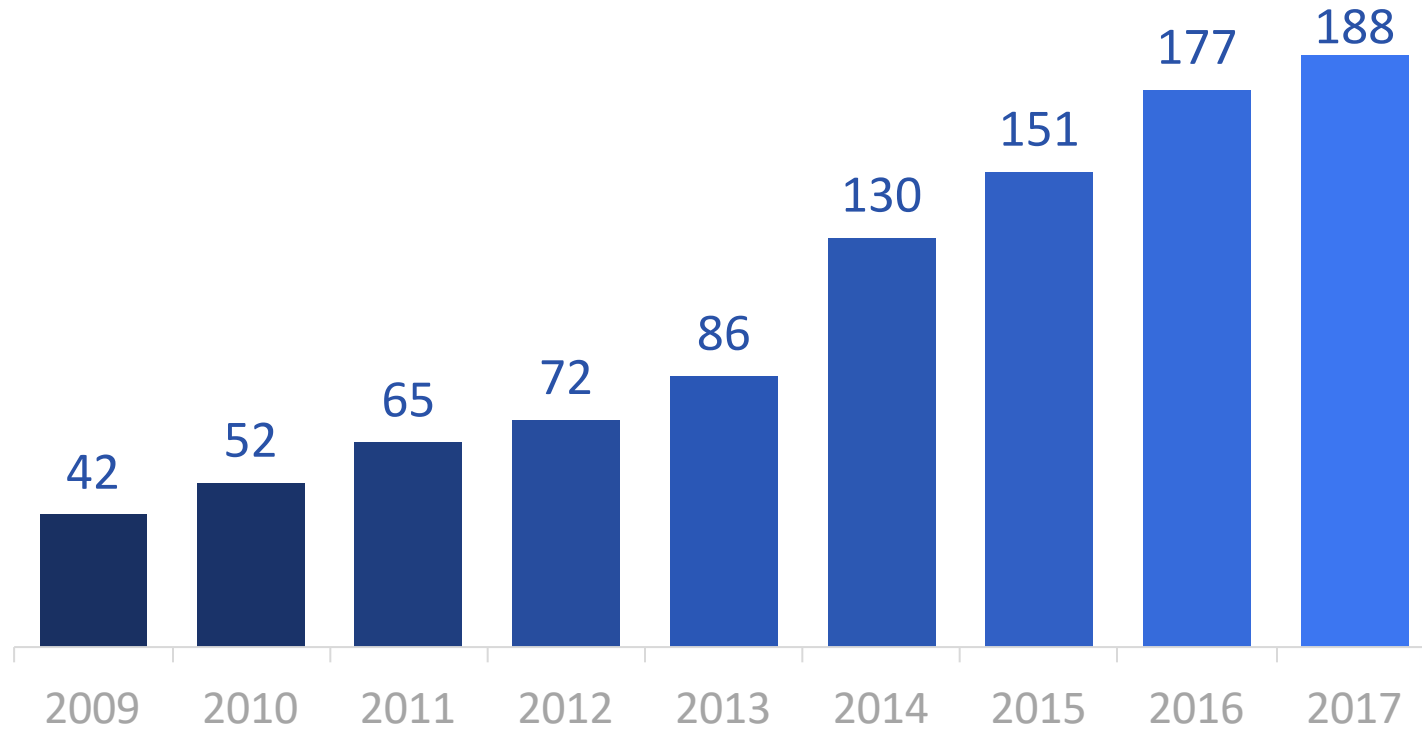
Currently startups recurr to: Outsourcing, Partnering, Hiring or building proceces up from zero. These can be **very painful, unsecure, costly and time consuming.**

03. FINMATE

Finmate provides **cost-effective, proven and developed solutions** in all these categories, drastically reducing pain and time-to-market for startups.



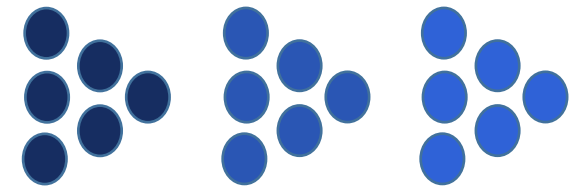
MARKET OPPORTUNITY



FINTECH COMPANIES ESTABLISHED IN OR NEAR STOCKHOLM

SWEDISH FINTECH GROWTH

Swedish fintech ecosystem has grown by nearly 450% between 2009 and 2017

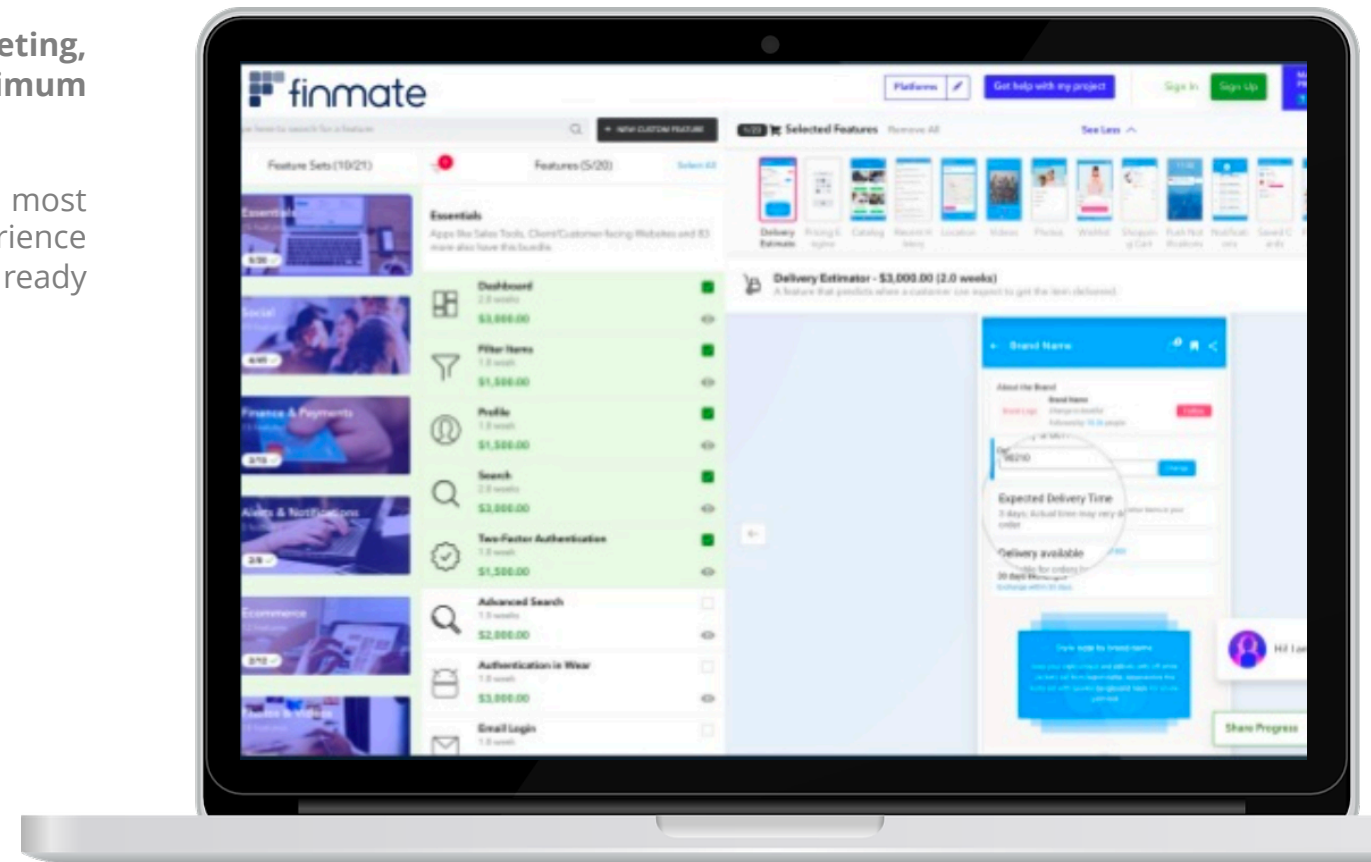
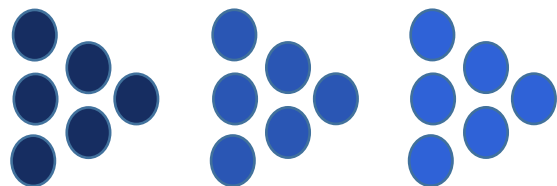


THE SOLUTION: FINMATE

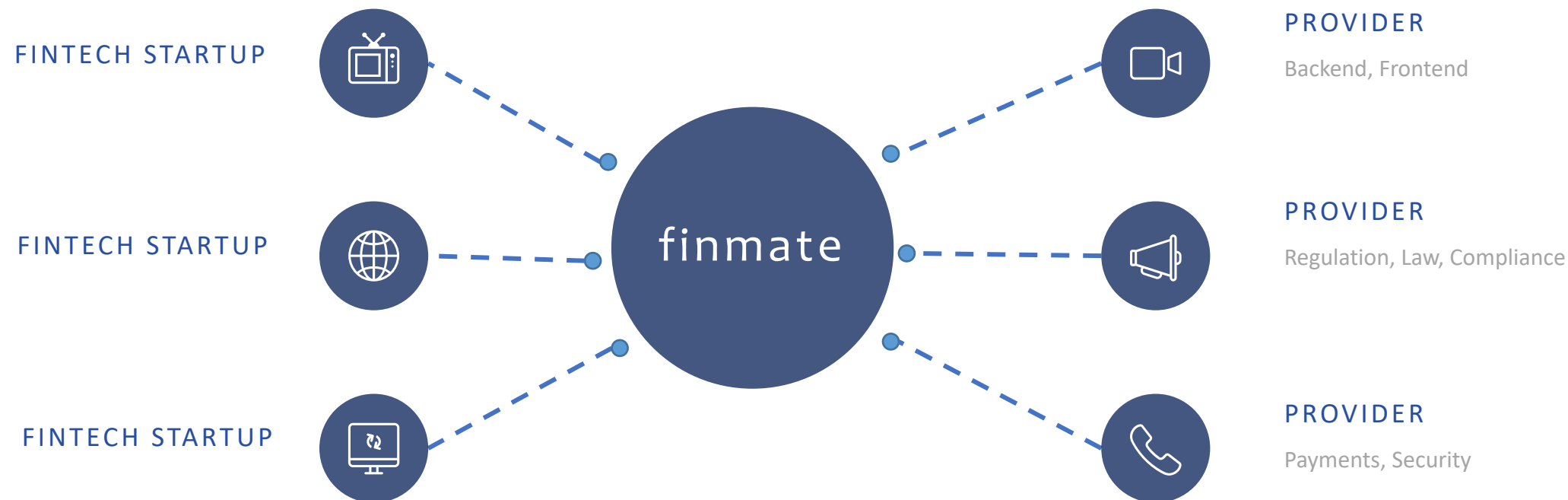
FINMATE CONNECTS NORDIC FINTECH, INSURETECH AND REGTECH FOUNDERS WITH READY TO IMPLEMENT DEVELOPMENT SOLUTIONS IN THE AREA OF PAYMENTS, KNOW-YOUR-CUSTOMER (KYC) AND CYBERSECURITY.

We believe in the power of repeatable blocks of marketing, compliance and development to bring you the maximum of value with the minimum of cost, time and effort.

There is no need to rediscover the wheel from scratch (in most cases). Usually, what you need is knowledge and experience brought to you together with desired elements that are ready to implement.



BUSINESS MODEL



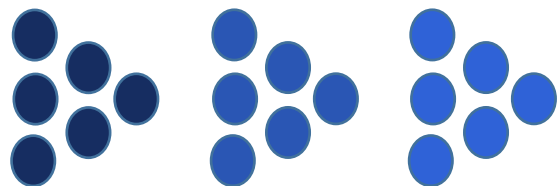
COMMISSION BASED MODEL AND PAYMENTS INTERMEDIARY

VALUE ADD

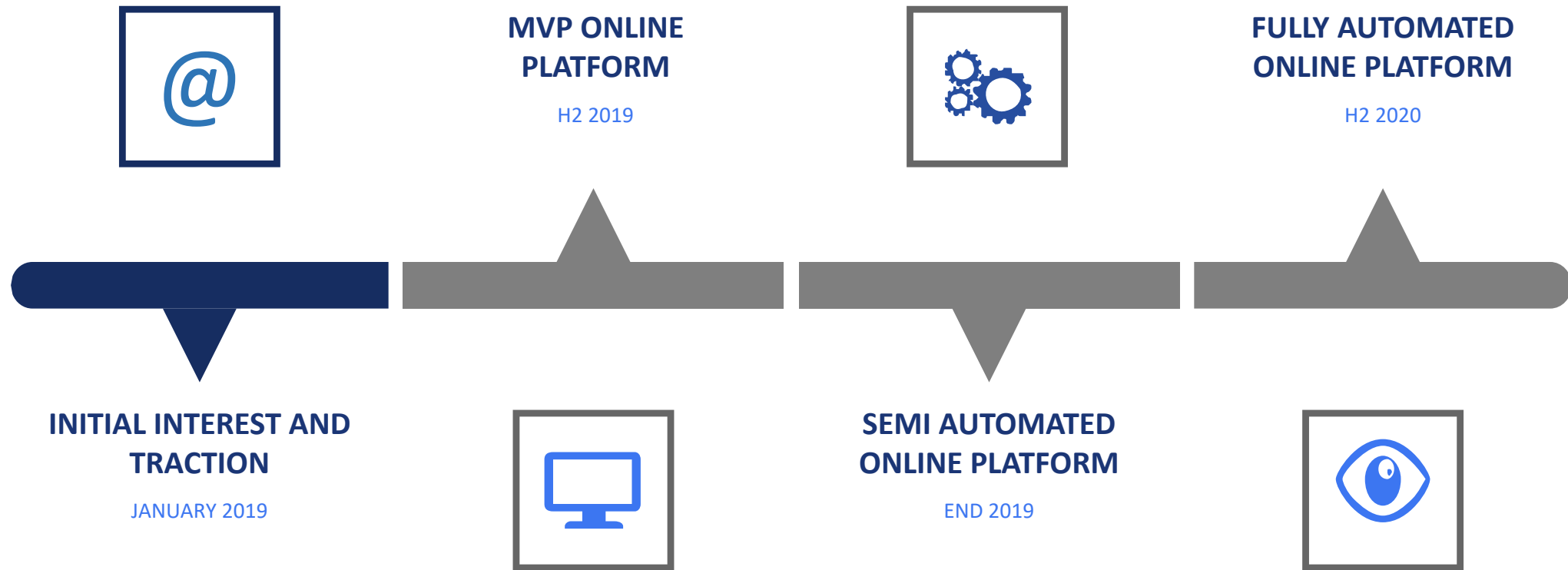
Finmate helps startups focus on where they can add value, leaving all the rest to us.

Finmate focuses on:

- Reduction in time-to-market
- Most competitive offering
- Unique insights and expertise
- Proven bespoke solutions and providers



TIMELINE



MEET OUR EXEC. TEAM



M---.
B-----.

Chief Executive
Officer

 **Short Bio:**

More than 10 years experience in the insurance business and pioneer of the Insurtech realm. M. has developed multiple solutions in the insurtech world and is one of the leading writers in the space.



D---.
W---.

Chief Tech Officer

 **Short Bio:**

With more than 12 years experience as an ITO, D. is an ex-senior employee at Google, where he developed a successful career.



M---. G---.

Chief Operations
Officer

 **Short Bio:**

M. is a leading expert in Fintech and Insurtech, having spent years at Forbes and teaching at the Stockholm School of Economics.



KEY ASK



Funding Round

SEK 500,000



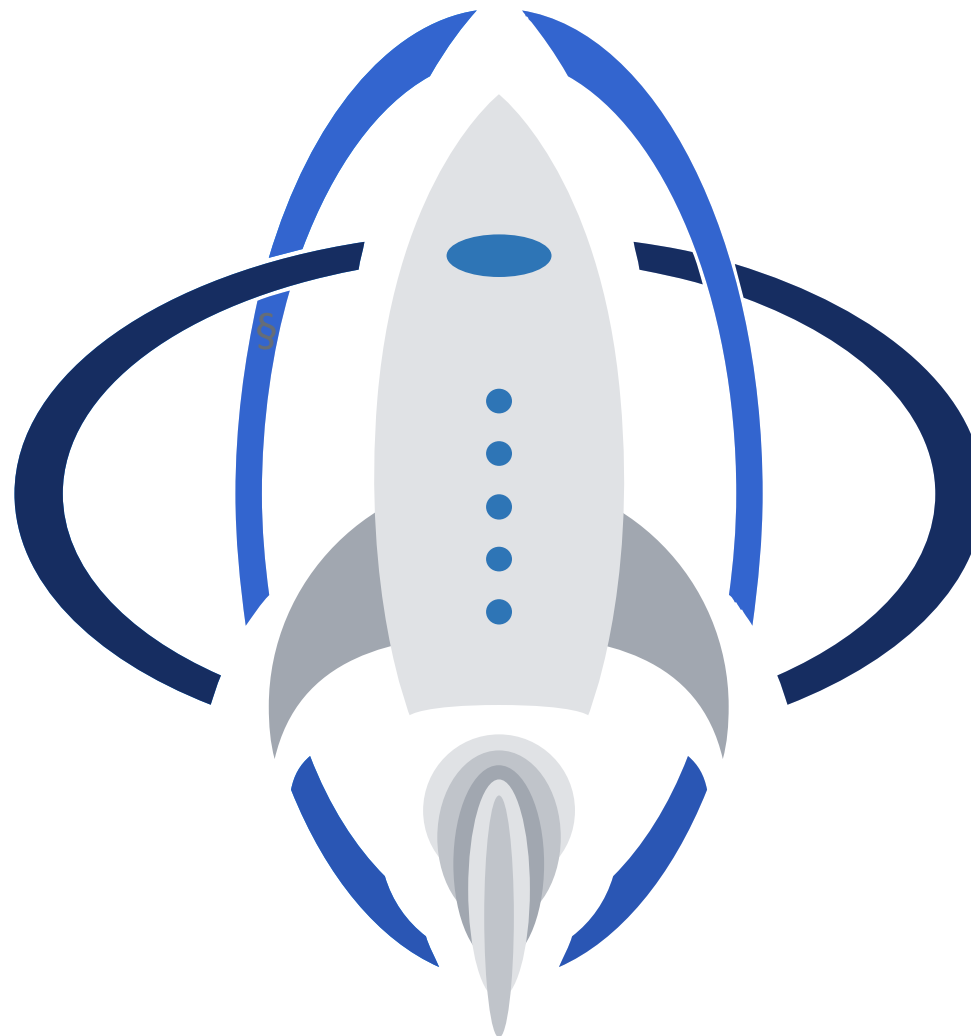
Valuation

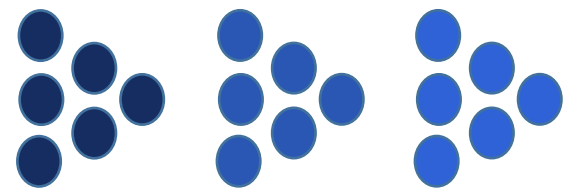
[SEK XXX]



Use of funds

- Build online platform
- Marketing strategy





THANK YOU

WWW.FINMATE.SE

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